



Complete Piano Sales & Service

4433 SOUTHWESTERN BLVD.
HAMBURG, NEW YORK 14075
716.649.6660

<http://www.hamburgmusic.com>



PERSONAL TOUCH

A small, family owned business since 1971, Hamburg Music Center prides itself on its personal relationship with all of its customers, both in sales and in service. Unlike most retailers, owner Pat Georger is always accessible and in most cases will handle each situation personally. Mr. Georger also tunes pianos and plays professionally, so you are working with someone who is constantly in touch with this ever changing field.

NO PROFESSIONAL SALES PEOPLE

Hamburg Music Center employs only people who are musicians, music teachers or technicians. Customers can be assured that they are talking to a knowledgeable person whose purpose is only to help the customer make his or her **own** decision. These people are not trained as sales people; therefore, customers may find it a bit unusual not to hear the standard sales pitches.

COMPLETE SERVICE

While its staff and shop are small, HMC, along with a network of over 20 local technicians, can provide service for your piano from minor repairs to complete rebuilding and restoration. All work is done by highly experienced craftsmen and inspected by Mr. Georger himself.

QUALITY PRODUCTS

A name means nothing to Hamburg Music Center if it is not a worthy product (and there are several well-known household names on the market that are not). As a professional pianist, piano technician, and former private music instructor, Mr. Georger thoroughly researches, examines, and tries each product before handling it at the retail level.

All pianos require a certain amount of "dealer prep," something many large retailers never do. Each piano arriving at Hamburg Music Center is thoroughly inspected and gone through from top to bottom and any adjustments necessary are made to insure optimum performance. The piano is then tuned. It is tuned again before delivery to the customer and receives yet another free tuning anytime within the first year of ownership.

Hamburg Music Center will sell nothing in which it does not believe in totally and in the same manner will stand behind everything it sells even long after the factory warranty has run out.

EMPHASIS ON EDUCATION

Hamburg Music Center boasts a staff of over 20 professional instructors, 10 of whom are piano teachers. All are highly skilled, most with college degrees in music.

Four of its eight studios are equipped with pianos so scheduling is quite flexible. Also available to teachers and students is a recital room equipped with a grand piano and seating for about 75 people.

EXCLUSIVE REPURCHASE AGREEMENT

Hamburg Music Center honestly feels that any piano it sells is as good as or better than anything in its price range. It is also very concerned that the customer is completely comfortable with the purchase in every way. Therefore, Hamburg Music Center offers, with every piano sale, a repurchase agreement which simply states:

"This instrument may be returned for a full refund, less standard rental and delivery fees, for as long as you own it, if returned for one of the following reasons: 1) You feel the product is inferior in any way and the problem cannot be remedied through our service department, or 2) The instrument is no longer being used for the purpose for which it was purchased."

Hours:

Monday – Wednesday

11:00am-6:00pm

Thursday

11:00am-8:00pm

Saturday

10:00am-4:00pm

USED PIANOS

Trade-ins, Consignments

DIGITAL PIANOS

by Generalmusic

YAMAHA

Previously Owned

NORDISKA

Verticals and Grands